

## Medicare Supplement Basics

1. All supplements are federally standardized contracts.
2. Medicare processes all claims.
3. Medicare forwards claim balance to carrier for payment.
4. Only variable is to whom you send your premium (and how much!)
5. Difference between F and G is that with G you save more then it's \$166 annual deductible.

## Chris Dee

1. 35+ years in health insurance.
2. Over 200 senior clients.
3. Having experienced the over-marketed, underserved and over-charged senior market I have developed a passion for Medicare Supplements.
4. Help with the 3 parts needed when transitioning to Medicare.
5. Provide on going Medicare information, updates and annual Part D reminders.
6. Introduce me to your current broker - they're probably looking for someone like me to service their Medicare clients!

*Mr Medicare*

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# Blue Cross Blue Shield

the Senior Medicare market since the beginning - 1965

- AM Best rated A+ company
- Has Plan F, G and high deductible G
- Unisex rates
- Can apply up to 12 months prior to effective date.
- Year year a small rate decrease.
- Smoker not charged extra
- Rates guaranteed til annual rates change and after age change.
- Policies are being issued in under 10 days.
- Apply using my personal link <http://bit.ly/19obOgz>  
or we can do it together at my web meeting room <https://join.me/yellowcat>

Over 250+ clients with medicare supplements

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